

SolarCity

Power Forever

Aaron Kraus
Deputy Director for Policy and Electricity Markets

Our Vision at NASEO

Work in partnership with a state governments and stakeholders to help usher in the 21st century of electric power by delivering cleaner, cheaper and more reliable energy through distributed generation.



SolarCity, the #1 full-service Residential and Commercial solar provider in America.*

The national leader in solar, SolarCity has**:

9	Years of experience
19	States currently served
75+	Facilities
400+	School installations
1,400+	MW installed
1,800+	Commercial projects
12,000+	Employees
260,000+	Customers
\$8 Billion+	of solar projects

SolarCity has experience addressing major challenges.

We reduce your energy expenses.

Our customers buy renewable energy from us at a lower rate than they currently pay for electricity from utilities, with no up front cost.

We offer predictable energy prices.

You'll be able to accurately predict and manage your energy costs for 20 or more years.

We help you switch to solar seamlessly.

Our experienced professionals take care of every step of the process, making the transition to solar as smooth as possible for our customers.

* According to the Q1 2015 GTM Research U.S. PV Leaderboard.

** "States currently served" data as of 8/10/15; "Facilities" and "Employees" data as of 6/30/15; "School installations" data as of 9/24/14; "MW installed" and "Customers" data as of 6/30/15; "Commercial projects" data as of 4/22/15; "Funds raised to finance solar projects" data as of 5/28/15.

We serve national brands, local companies, government entities, schools and more.

Government



Commercial



Schools



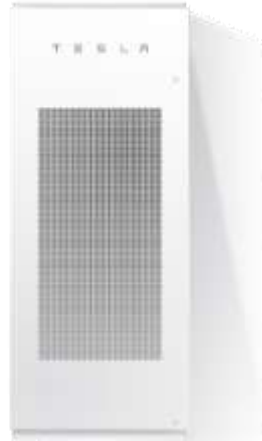
Our world-class technology improves installation and operational efficiency and drives savings.

Mounting technology



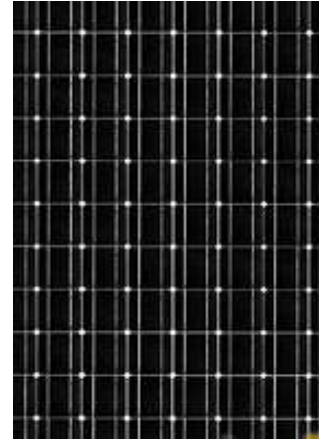
SolarCity has developed industry-leading mounting technology that enables faster and safer installs, improves power density, and reduces the impact on your organization.

Storage



DemandLogic™ works in concert with your solar power system to intelligently reduce your peak demand, and dramatically increase energy savings.

Solar modules



SolarCity develops and manufactures high-efficiency solar modules that improve performance and maximize energy production, leading to lower electricity costs.

Monitoring software



SolarCity's proprietary management system, PowerGuide, monitors all solar systems in real-time and intelligently notifies response teams to address any performance issues.

SolarCity

Thank you.